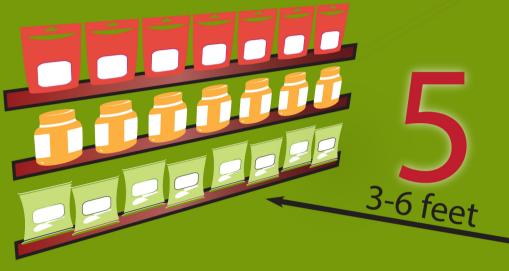


# Labeling

# The Psychology Behind the Design

### Visual Appearance

Studies show that on average shoppers take just five seconds to locate and select a given product, generally at a distance of from three-to-six feet.





1% Sound/Smell

6% Texture

Visual Appearance

93%

<u>1</u>00

Other

15%

85%

Primary reason for buying a product blog.kissmetrics.com

Percentage

#### **Memorable Shapes**

20

Shapes often determine the first impression of a product.

Color and shape combinations can enhance perception.



## **Color Manipulation**

The primary reason for buying a product is color.

According to an article found in Entrepreneur, A study published at the University of Delaware found that the color of the packaging accounts for close to 85 percent of the reason why someone purchases a product.



#### **Factors to Consider**

- Identify the product's need, quantity, and environment.
- Evaluate the best labeler for your product.
- Consider any graphic design or size requirements for your label.

To learn more about label design please contact us, or read "Factors to Consider When Designing a Label."

EPI Labelers has been supplying durable labeling equipment for over 30 years and ID Technology offers the highest quality labels available.

**Branding Strategy Insider** Colorcom kissmetrics Entrepreneur

**Small Business Trends** 









