

THE TOP 25 BEVERAGE PACKAGING COMPANIES

METHODOLOGY

Our top 25 beverage packagers list uses sources that include annual company reports, news reports, company websites and direct company contacts. Sales are based on calendar year 2015 or the most recent fiscal year that conforms to that timeframe. We used XE, the online currency counter (xe.com), where necessary. We have also used all available resources to separate out beverage revenue from food and other segment revenue. Some companies are marked with an asterisk to indicate an estimate when one of the following occurred: it was impossible to get a breakdown of beverage vs. other segments; it's a private company and news sources reported the data, not the company directly; or no new information could be found, resulting in us reporting 2014's revenue.

RANK	COMPANY/ HEADQUARTERS	2015 TOTAL REVENUE (IN \$ BILLIONS)	CHIEF PACKAGING OFFICER/ TITLE	KEY BRANDS
1	The Coca-Cola Co. Atlanta, GA	44.29	Nancy Quan Global Research and Development Officer	Coca-Cola, Powerade, Fanta, Dasani, Odwalla, Honest tea, Minute Maid, Sprite, Glacéau smartwater
2	Anheuser-Busch InBev Leuven, Belgium	43.60	Claudio Braz Ferro Chief Supply Officer	Budweiser, Corona, Beck's, Stella Artois, Leffe, Hoegaarden
3	PepsiCo Inc. Purchase, NY	29.64	Robert Lewis Senior Vice President, Functional Capabilities	Pepsi, Gatorade, Tropicana, Aquafina, Mountain Dew, Lipton, Naked, Starbucks RTD beverages
4	Nestlé SA Vevey, Switzerland	26.62	Anne Roulin Head of Packaging	Perrier, Milo, Nesquik, Nescafé, Nestlé Pure Life, S. Pellegrino
5	Heineken Amsterdam, The Netherlands	23.17	Ramses Dingenouts Senior Packaging & Identity Design Manager	Heineken, Amstel, Sol, Dos Equis, Tecate, Strongbow
6	SABMiller London, U.K.	22.13	Roberto Garcia Packaging Materials Director	Carlton, Cascade, Redd's, Strongbow, Miller Lite, Foster's, Great Northern Brewing Co.
7	Kirin Holdings Co. Ltd. Tokyo, Japan / Torrence, CA	17.14	Tamaki Sano Strategic Branding Department	Kirin Ichiban, Four Roses
8	Diageo London, U.K.	15.43	Jennifer Petibon Vice President, Packaging Procurement	Ketel One, Crown Royal, Guinness, Captain Morgan, Smirnoff, Bailey's, Tanqueray
9	Carlsberg Group Copenhagen, Denmark	9.93	Jane Tinning Senior Packaging Expert	Carlsberg, Kronenbourg 1664, Holsten, Tuborg Gold, Baltika no. 3
10	Pernod-Ricard Paris, France	9.67	Dan Denisoff Senior Vice President of Operations, Pernod-Ricard USA	Absolut, Kahlúa, Jameson, Malibu, The Glenlivet, Beefeater

Includes revenue from former list entry: Grupo Modelo.

The joint venture between SABMiller and Molson Coors Brewing Co. MillerCoors, is the second-largest beer company in America.

RANK	COMPANY/ HEADQUARTERS	2015 TOTAL REVENUE (IN \$ BILLIONS)	CHIEF PACKAGING OFFICER/ TITLE	KEY BRANDS
11	Constellation Brands Inc. Victor, NY	6.67	Humberto Anaya Corral R&D - Director Packaging & Experience Development	Robert Mondavi, Clos du Bois, SVEDKA, Black Box, Corona, Arbor Mist
12	Dr Pepper Snapple Group Plano, TX	6.40	Christian Freberg Director, Commodities	Dr. Pepper, Yoohoo, Vernors, A&W, 7Up, Squirt, Sunkist, Snapple, RC Cola
13	Dean Foods Co. Dallas, TX	6.08	Gregg Tanner Executive Vice President, Supply Chain	TruMoo, Dairy Pure, Alta Dena, Meadow Brook, Country Fresh
14	Red Bull Gmbh Fuschl am See, Austria	5.77*	Thomas Panholzer Global Raw and Packaging Material Purchasing	Red Bull, Red Bull Cola, Red Bull Energy Drink
15	Danone Group Paris, France	5.33	Frédéric Jouin Director of Danone Research Packaging Center	Aqua, Bonafont, Evian, Volvic
16	LVMH (Moët Hennessy) Paris, France	5.15	V. Christophe O. B. J. Navarre Chief Executive Officer of Wines & Spirits	Moët & Chandon, Belvedere, Hennessy, Dom Pérignon, Veuve Clicquot, Krug
17	Bacardi Ltd. Pembroke, HM Bermuda	5.00*	Antoinette Devine Packaging Development Manager, Whisky and Gin	Bacardi, Martini, Bombay Sapphire, Dewar's, Grey Goose, Cazadores
18	E.&J. Gallo Winery Modesto, CA	4.10*	Jeff Doyle Director Contract Manufacturing	Apothic, Bella Sera, Starborough, Mirassou, William Hill Estate, Barefoot Cellars
19	Brown-Forman Corp. Louisville, KY	4.09	Sanda Sherwood Director of Packaging	Jack Daniel's, Chambord, Finlandia, Sonoma-Cutrer, Canadian Mist
20	Keurig Green Mountain Waterbury, VT	3.88*	Neil Zaporski Engineering Manager, Packaging Development	Green Mountain Coffee, Tully's, The Original Donut Shop Coffee
21	Ito En Group Tokyo, Japan	3.63*	Jim Hoagland Chief Operation Officer	Jay Street Coffee, Ito En shot, Teas' Tea
22	Molson Coors Brewing Co. Denver, CO	3.57	Dennis LaPointe Sr. Global Procurement Manager: Packaging, Brewing & Innovation	Coors, Blue Moon, Molson, Dos Equis, Foster's, Heineken
23	The Kraft Heinz Co. co-headquartered in Pittsburgh, PA and Chicago, IL	3.01*	Gary Neff Associate Director Packaging R&D	Capri Sun, Kool-Aid, Maxwell House, Crystal Light, Gevalia, Mio
24	Unilever Group London, U.K.	2.70*	Sebastian Rigada Global Procurement Manager, Packaging	Lipton
25	Beam Suntory Deerfield, IL	2.52	Ben Abernathy Senior Manager Global Packaging, R&D	Jim Beam, Canadian Club, Hibiki, Courvoisier, Maker's Mark, Sauza, Pinnacle

Clos Des
Lambrays, the
oldest wine
estate in the
LVMH Group,
was founded
in 1365.

E.&J. Gallo
Winery is
the largest
winery in the
world today.

JAB Holding
Company
acquired
Keurig in Dec.
2015, making
it a private
company.

The joint
venture
between
SABMiller and
Molson Coors
Brewing Co.,
MillerCoors,
is the second-
largest beer
company in
America.